

# BUSINESS PLANNING TRACK

Contact Persons: Professor Miller or Teague

The Business Planning Professional Track builds upon concepts taught in Business Organizations I and Taxation & Accounting Principles for Lawyers, providing students with an understanding of fundamental issues business attorneys regularly face, including basic tax treatment of various business entities and basic analysis and planning in the organization and operation of a business. The courses expose students to a range of statutory and regulatory issues, such as the federal securities concerns in raising capital, as well as important judicially developed doctrines with which a practitioner must be familiar in order to advise a business with respect to issues related to the structure, governance, and operation of the business.

Code	Title	Hours
<b>Required Courses</b>		<b>9</b>
LAW 9322	Business Organizations 2	
LAW 9344	Securities Regulation	
LAW 9346	Taxation of Business Entities	
Select at least one course from the following:		2-3
LAW 9292	Business Planning & Drafting	
LAW 9316	Contract Drafting & Negotiation	
LAW 9V10	Advocacy Team (Transactional Law Team)	
Take at least 6 additional hours from the following group of courses:		6
LAW 9212	Business Basics for Lawyers	
LAW 9292	Business Planning & Drafting (if not taken to satisfy earlier requirement)	
LAW 9122	Business Planning Capstone	
LAW 9293	Business Succession Planning	
LAW 9319	Business Transactions: Mergers & Acquisitions	
LAW 9348	Business Transactions: Venture Capital	
LAW 9227	Client Relations	
LAW 9342	Commercial Law: Secured Transactions	
LAW 9338	Commercial Real Estate Transactions	
LAW 9316	Contract Drafting & Negotiation (if not taken to satisfy earlier requirement)	
LAW 9345	Taxation of Individuals & Family Businesses	
LAW 9118	Transactional Law Practice Lab	
<b>Total Hours</b>		<b>17-18</b>