

BUSINESS LAW (BL)

BL 5104 Business Foundations - Business Law (1)

Co-requisite(s): FIN 5203

This course is required for MBA and MSIS students who do not have an undergraduate degree in business from an AACSB-accredited institution. The course will provide students with a foundation in business law which is expected of all business graduate students. This course will be required as a co-requisite for FIN 5203.

BL 5105 Employment Law (1)

Pre-requisite(s): Admission to Executive MBA program

The purpose of this course is to analyze the impact of employment-related statutes and court decisions on the business environment. The focus of the class will be on the impact of these laws for managers and those responsible for making employment-related decisions in the workplace. The laws will be examined from a societal (macro) perspective, as well as firm (micro) perspective. Students will participate in reviewing and drafting human-resource-related policies.

BL 5110 International Business Law (1)

Pre-requisite(s): Enrolled in the Executive MBA program

This course provides students with an introduction to the legal environment, issues, and controversies related to conducting business internationally; basic legal research; and logical legal reasoning.

BL 5171 Legal Aspects of Business (1)

Pre-requisite(s): Admission to Executive MBA program

This course provides a comprehensive overview of legal issues currently at the forefront of the increasingly complex body of laws challenging business managers. Students will be able to recognize legal issues and manage legal risks in business decision-making. The course will also acquaint students with the essential processes by which law is created and changed. Students will be challenged to increase their ethical sensitivity by exposing them to business-related legal problems that have ethical issues.

BL 5201 Business Law: Application and Strategy (2)

A study of the application of law to managerial decisions and the relationship between legal and business strategy. Provides students with sufficient understanding to identify and manage legal and ethical issues in global business transactions.

BL 5303 Seminar in Employment Law (3)

Pre-requisite(s): Graduate standing

A study of the legal and regulatory framework governing the employment relationship, with particular emphasis on a business manager's role in providing the informed leadership necessary to maintain a workplace free of discrimination. The course will include topics such as employment contracts, equal-opportunity law (discrimination, sexual harassment, affirmative action), wrongful discharge, and employee privacy.

BL 5304 Legal Aspects of Financial and Commercial Transactions (3)

Pre-requisite(s): Graduate standing

Legal issues encountered in conducting financial and commercial business transactions. Students gain knowledge to prepare them to participate in these transactions, particularly with regard to financial and accounting aspects of the transactions. The course includes a study of laws relating to business organizations, sales, secured transactions, documents of title, bankruptcy, securities regulations, and accountants' legal liability.

BL 5310 Cyberlaw (3)

Pre-requisite(s): Graduate standing

Current legal issues affecting businesses operating online. In an active learning environment, students examine e-commerce law, intellectual property, privacy, data security, cyber-contracts, international cyberlaw, and related ethical issues. How is the law responding to the digital age? How are legal risks increasing in significance for decision-makers? How does the law balance critical and often competing issues such as security and privacy?

BL 5320 International Business Law (3)

Pre-requisite(s): Graduate standing

Detailed review and discussion of laws related to conducting business internationally. Includes examination of Convention of International Sale of Goods and other laws related to contracts, barriers to entry into foreign markets and trade, determination of tariffs, import/export requirements, arbitration, licensing issues, and intellectual property concerns.

BL 5345 Global Trade Compliance Management (3)

Management of global trade compliance as a strategic business function of international firms and the regulatory requirements of firms participating in international trade. The course provides an overview of U.S. export and import regulatory agencies, current issues in trade compliance, the role of trade compliance in the operations and strategic management of international firms, and skills necessary for a career in global trade compliance.

BL 5445 Global Trade Compliance Strategy (4)

This course provides an in-depth framework for understanding the complexities of export and import regulatory requirements and their effect on firms conducting business in a global environment, and for treating the management of global trade compliance as a strategic organizational function.

BL 5V98 Special Studies in Business Law (1-6)

Pre-requisite(s): Graduate standing

Individualized research in business law. Students' proposal for special study project must be approved by the supervising faculty member. Offered on demand and by consent of the advisor for one to six semester hours. May be repeated under a different topic, but not to exceed six maximum degree hours.